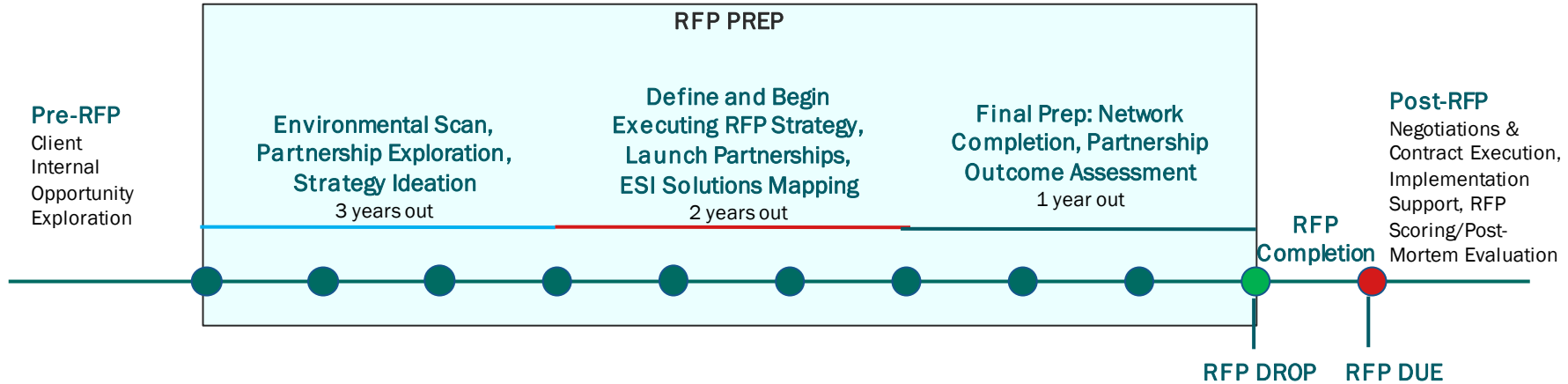


# Regulated Markets Growth – Medicaid Consulting Cycle Timeline

*(Note: Unlike Medicare and Marketplace, Medicaid timelines are unique to each individual state)*



Ongoing: National RFP Tracking, Competitor Intel, General Medicaid Activity Analysis (State & Federal), RFP Post-Mortems/Win-Themes, Any additional support needs